

**COUNTY OF SACRAMENTO
CALIFORNIA**

For the Agenda of:
September 14, 2006

To: Board of Supervisors

From: Department of Regional Parks

Subject: Report Back: Status Of The Golf Fund And The Timeline To Issue A
Request For Proposal (RFP) For The Management Of Mather Golf Course

Contact: Gary J. Kukkola, Interim Director, 875-6283

At the September 6, 2006 Final Budget Hearings, the Board requested a report back regarding the status of the Golf Fund and the timeline to issue a RFP for the Management Agreement of Mather Golf Course.

Status of Golf Fund

In the first two months of the fiscal year, rounds are down ten percent from projected budget. The budgeted rounds are based upon actual rounds from last two years. Ancil Hoffman and Cherry Island golf courses are planning fall demonstration days, which will boost revenues to compensate for the slight decline of the rounds in July and August. The County will be compensated from Course Co.'s insurance company for the loss of revenue from Mather Golf Course, caused by the fire in the kitchen. Parks will prepare a mid-year financial report for the Board regarding the status of the Golf Fund.

Management of Mather Golf Course

Parks has interviewed three golf course management firms which responded to the Request for Proposal (RFP) for the Course Management Agreement for Mather Golf Course: Course Co, Empire Golf and SRI. Parks has reached a tentative agreement with one of the RFP bidders. A final draft of the agreement has been developed and circulated for final comments. As per County Counsel to meet the 71-J requirements of the County Charter, Parks and MSA HR are scheduling meet and confers with the affected labor unions: AFSCME, Teamsters, and Stationary Engineers, Local 39. We are hopeful that the meet and confers will occur in the next 2-3 weeks. Once these conclude, a Board date for the proposed agreement can be scheduled within six weeks.

Respectfully submitted,

APPROVED:
TERRY SCHUTTEN
County Executive

GARY KUKKOLA, Interim Director
Department of Regional Parks

By: _____
CHERYL CRESON, Administrator
Municipal Services Agency